

# Cimatron Reports \$11 Million Revenues in Q1/14, Marking Record First Quarter Revenues, Operating Profit and Cash Flow

Givat Shmuel, Israel, - May 14th, 2014 - Cimatron Limited (NASDAQ: CIMT), a leading provider of integrated CAD/CAM software solutions for the toolmaking and manufacturing industries, today announced its financial results for the first quarter of 2014.

Highlights of Cimatron's results for the first quarter of 2014 include the following:

- 40% year-over-year increase in non-GAAP operating profit, to a Q1 record of \$1.4 million
- Record Q1 revenues of \$11 million, an 8% year-over-year increase (6.3% on constant currency basis)
- 16th consecutive quarter with year-over-year revenue growth on a constant currency basis
- \$3.2 million cash flow from operating activities; End of quarter net cash balance of \$16.1 million or \$1.50 per share

Commenting on the results, Danny Haran, President and Chief Executive Officer of Cimatron, noted, "We are very pleased to report Q1 2014 as a record first quarter. In particular, we are pleased that the year-over-year revenue growth of 8% in the quarter was translated to 40% year-over-year growth in operating profit, reflecting once again the strong operating leverage inherent in our business model.

"The solid growth in both revenues and operating profit, as well as the strong positive cash flow, will enable us to continue investing in product development and pursuing additional opportunities for expanding our distribution network, while continuing to look for M&A opportunities.

"We recently held two large reseller meetings, one for the GibbsCAM product line and one for the CimatronE product line, where the upcoming versions of both products were presented and welcomed with enthusiasm. We have a lot to look forward to in the 2014 versions, which include exciting developments for manufacturing, tool making and additive manufacturing," concluded Mr. Haran.



The following provides details on Cimatron's GAAP and non-GAAP results for the first quarter of 2014:

## GAAP:

Revenues for the first quarter of 2014 increased by 8% to \$11.0 million, from \$10.2 million recorded in the first quarter of 2013.

Gross Profit for the first quarter of 2014 was \$9.5 million, as compared to \$8.8 million in the same period in 2013. Gross margin in the first quarter of 2014 constituted 86% of revenues, compared to 87% in the first quarter of 2013.

Operating Profit in the first quarter of 2014 increased by 38% to \$1.1 million, from \$0.8 million in the corresponding quarter of 2013.

Net Profit for the first quarter of 2014 was \$0.7 million, or \$0.06 per diluted share, compared to a net profit of \$0.6 million, or \$0.06 per diluted share, recorded in the same quarter of 2013.

## Non-GAAP:

Revenues for the first quarter of 2014 increased by 8% to \$11.0 million, from \$10.2 million recorded in the first quarter of 2013.

Gross Profit for the first quarter of 2014 was \$9.6 million, as compared to \$9.0 million in the same period of 2013. Gross margin in the first quarter of 2014 constituted 88% of revenues, the same as in the first quarter of 2013.

Operating Profit in the first quarter of 2014 increased by 40% to \$1.4 million, from \$1.0 million in the corresponding quarter of 2013.

Net Profit for the first quarter of 2014 was \$0.9 million, or \$0.08 per diluted share, compared to net profit of \$0.7 million, or \$0.08 per diluted share, recorded in the same quarter of 2013.



#### Conference Call

Cimatron's management will host a conference call today, May 14, 2014, at 9:00 EDT, 16:00 Israel time. On the call, management will review and discuss the results, and will answer questions by investors

To participate, please call one of the following teleconferencing numbers. Please begin placing your call at least 5 minutes before the conference call commences.

USA: +1-888-407-2553 International: +972-3-9180610 Israel: 03-9180610

For those unable to listen to the live call, a replay of the call will be available beginning on the day after the call at the investor relations section of Cimatron's website, at: www.cimatron.com

Reconciliation between results on a GAAP and non-GAAP basis is provided in a table immediately following the Consolidated Statements of Income included herein. Non-GAAP financial measures consist of GAAP financial measures adjusted to include recognition of deferred revenues of acquired companies and to exclude amortization of acquired intangible assets, stock based compensation and deferred income tax, as well as certain business combination and other accounting entries. The purpose of such adjustments is to give an indication of our performance exclusive of non-cash charges and other items that are considered by management to be outside of our core operating results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read in conjunction with our consolidated financial statements prepared in accordance with GAAP. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. We believe that these non-GAAP measures help investors to understand our current and future operating performance. These non-GAAP financial measures may differ materially from the non-GAAP financial measures used by other companies.

### **About Cimatron**

With over 30 years of experience and more than 40,000 installations worldwide, Cimatron is a leading provider of integrated, CAD/CAM software solutions for mold, tool and die makers as well as manufacturers of discrete parts. Cimatron is committed to providing comprehensive, cost-effective solutions that streamline manufacturing cycles and ultimately shorten product delivery time.



The Cimatron product line includes the CimatronE and GibbsCAM brands with software solutions for mold design, die design, electrode design, 2.5 to 5 Axis milling, wire EDM, turn, Mill-turn, rotary milling, multi-task machining, and tombstone machining. Cimatron's subsidiaries and extensive distribution network serve and support customers in the automotive, aerospace, medical, consumer plastics, electronics, and other industries in over 40 countries worldwide.

Cimatron's shares are publicly traded on the NASDAQ under the symbol CIMT. For more information, please visit Cimatron's web site at: http://www.cimatron.com

#### Safe Harbor Statement

This press release includes forward looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, which are subject to risk and uncertainties that could cause actual results to differ materially from those anticipated. Such statements may relate to Cimatron's plans, objectives and expected financial and operating results. The words "may," "could," "would," "will," "believe," "anticipate," "estimate," "expect," "intend," "plan," and similar expressions or variations thereof are intended to identify forward-looking statements. Investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, many of which are beyond Cimatron's ability to control. The risks and uncertainties that may affect forward looking statements include, but are not limited to: currency fluctuations, global economic and political conditions, marketing demand for Cimatron products and services, long sales cycles, new product development, assimilating future acquisitions, maintaining relationships with customers and partners, and increased competition. For more details about the risks and uncertainties related to Cimatron's business, refer to Cimatron's filings with the Securities and Exchange Commission. Cimatron cannot assess the impact of or the extent to which any single factor or risk, or combination of them, may cause. Cimatron undertakes no obligation to publicly update or revise any forward looking statements, whether as a result of new information, future events or otherwise.

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# CIMATRON LIMITED CONSOLIDATED STATEMENTS OF INCOME (US Dollars in thousands, except for per share data)

		Three months ended		
	Marc 2014	eh 31, 2013		
	2017	2013		
Total revenue	10,963	10,158		
Total cost of revenue	1,503	1,326		
Gross profit	9,460	8,832		
Research and development expenses	1,915	1,728		
Selling, general and administrative expenses	6,474	6,326		
Operating income	1,071	778		
Financial income (expenses), net	(39)	16		
Taxes on income	(350)	(192)		
Other	(21)	2		
Net income	661	604		
Less: Net income attributable to the noncontrolling interest	(10)			
Net income attributable to Cimatron's shareholders	<u>\$ 651</u>	\$ 604		
Net income per share - basic and diluted	\$ 0.06	\$ 0.06		
Weighted average number of shares outstanding				
Basic EPS (in thousands)	10,731	9,348		
Diluted EPS (in thousands)	10,731	9,358		

# CIMATRON LIMITED RECONCILIATION BETWEEN GAAP AND NON-GAAP INFORMATION (US Dollars in thousands, except for per share data)

Three months ended March. 2014 2013 GAAP Adj. NON-GAAP GAAP Adj. NON-GAAP Total revenue 10.963 10.963 10,158 10,158 Total cost of revenue (1) 1,503 (147)1,356 1,326 (147)1,179 Gross profit 9,460 147 9,607 8.832 147 8,979 Research and development expenses (2) 1.915 (12)1.903 1.728 1.728 Selling, general and administrative expenses 6,474 6,337 6,326 6.273 Non-cash amortization of acquired intangible assets (53)Stock-based compensation (137)Operating income 1.071 296 1.367 778 200 978 Financial income (expenses), net (39)(39)16 16 Taxes on income (3) (350)(83)(433)(192)(91)(283)Other (21)(21) Net income 661 213 874 604 109 713 Less: Net income attributable to the noncontrolling interest (10)(10)Net income attributable to Cimatron's shareholders 604 109 651 213 864 713 Net income per share - basic and diluted 0.06 0.08 0.06 0.08 Weighted average number of shares outstanding Basic EPS (in thousands) 10,731 10,731 9,348 9,348 Diluted EPS (in thousands) 10,731 10,731 9,358 9,358

<sup>(1)</sup> Non-GAAP adjustment to exclude non-cash amortization of acquired intangible assets

<sup>(2)</sup> Non-GAAP adjustment to exclude stock-based compensation

<sup>(3)</sup> Non-GAAP adjustment to exclude the effect of deferred taxes and other non-current tax provisions.

## CIMATRON LIMITED CONSOLIDATED BALANCE SHEETS (US Dollars in thousands)

	March 31, 2014	March 31, December 31, 2014 2013	
ASSETS			
CURRENT ASSETS:			
Total cash, cash equivalents and short-term investments	\$ 16,614	\$ 13,052	
Trade receivables	6,792	6,838	
Other current assets	2,832	2,434	
Total current assets	26,238	22,324	
Deposits with insurance companies and severance pay fund	3,719	3,725	
Net property and equipment	973	977	
Net other assets	10,272	10,407	
Total assets	\$ 41,202	\$ 37,433	
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Short-term bank credit	\$ 535		
Trade payables	973	,	
Accrued expenses and other liabilities	6,128		
Deferred revenues	6,058		
Total current liabilities	13,694	10,632	
LONG-TERM LIABILITIES:			
Accrued severance pay	5,091	5,018	
Deferred tax liability	9	69	
Total long-term liabilities	5,100	5,087	
Total shareholders' equity	22,408	21,714	
Total liabilities and shareholders' equity	\$ 41,202	\$ 37,433	

## CIMATRON LIMITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (US Dollars in thousands)

(US Dollars III thousands)

	Noncontrollin Interest	g	Share capital	Additional d-in capital	com	cumulated other prehensive income	Retained earnings	Freasury stock	Comprehensive income	shar	Total eholders' equity
Balance at December 31, 2013	\$ 3	3	\$ 350	\$ 17,172	\$	88	\$ 4,823	\$ (752)		\$	21,714
Changes during the three months ended March 31, 2014:											
Net income	1	0					651		661		661
Stock based compensation				149							149
Other	(4	3)				(109)			(152)		(152)
Foreign currency translation adjustment		_				36			36		36
Total comprehensive income									545		
Balance at March 31, 2014	\$	-	\$ 350	\$ 17,321	\$	15	\$ 5,474	\$ (752)		\$	22,408

## CIMATRON LIMITED STATEMENTS OF CASH FLOWS (US Dollars in thousands)

		Three months ended March 31,			
	2014	2013			
Cash flows from operating activities:					
Net income	\$ 661	\$ 604			
Adjustments to reconcile net income					
to net cash provided by (used in) operating activities:					
Depreciation and amortization	239	293			
Increase in accrued severance pay	62	86			
Stock based compensation	149	-			
Deferred taxes, net	(77)	(90			
zerorea mies, ne	(11)	()0			
Changes in assets and liabilities:					
Increase in accounts receivable and prepaid expenses	(258)	(1,194			
Decrease in inventory	5				
Decrease (increase) in deposits with insurance companies and severance pay fund	6	(110			
Increase in trade payables, accrued expenses and other liabilities	2,425	280			
Net cash provided by (used in) operating activities	3,212	(131			
Cash flows from investing activities:					
Proceeds from sale of property and equipment		7			
Purchase of property and equipment	(65)	(49			
Net cash used in investing activities	(65)	(42			
Cash flows from financing activities:					
Short-term bank credit	509	5,658			
Purchase of non-controlling interest	(92)	-			
Cash distribution to shareholders	-	(7,874			
Net cash provided by (used in) financing activities	417	(2,216			
Net increase (decrease) in cash and cash equivalents	3,564	(2,389			
Effect of exchange rate changes on cash	3,504	(2,389			
Cash and cash equivalents at beginning of period	13,052	11,903			
Cash and cash equivalents at end of period	\$ 16,614	\$ 9,426			
Cash and Cash equivalents at end of period	\$ 16,014	ş 9,420			
Appendix A - Non-cash transactions					
Purchase of property on credit	\$ 20	\$ 5			